

POLITICAL COMMUNICATIONS NAVIGATE, INFORM AND INFLUENCE EUROPE'S POLITICAL ENVIRONMENT

EXPERTS WITH IMPACT





FTI Consulting is a global business advisory firm dedicated to helping organisations protect and enhance the value of their business in an increasingly complex legal, regulatory and economic environment

We bring together communications and government relations experts with world class economists and strategists to protect and enhance our clients' reputations, mitigate risk, maximise value and help to build their enterprise value

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# WHAT IS POLITICAL COMMUNICATIONS?



Political communications goes beyond your regular outreach to policy makers and key influencers. It's more than the need to engage your targeted audiences through the media or other communication channels.

It requires expert knowledge of the institutions, the people and the processes to enable you to manage specific areas of risk to your interests.

FTI Consulting's political communications unit understands the need to build your case; navigate the political environment; ensure you remain informed and continue to inform; anticipate areas of public scrutiny and help achieve your objectives.

## A DYNAMIC, COMPLEX AND FAST MOVING EUROPEAN POLITICAL ENVIRONMENT

### WHEN CAN WE HELP

"The EU has demographic and economic potential, which makes it a partner equal to the largest powers"

- Donald Tusk, President of the European Council

Europe is home to dozens of important political and legal institutions, including the European Union, NATO and the International Criminal Court. They impact the way other governments, business and organisations operate in terms of trade, investment, politics, foreign policy and diplomacy.

It is a complex and often fluid landscape in which competing institutions, politics and interests collide with the media, creating a challenging and at times unpredictable environment.

Political interaction with the European Union, its twentyeight Member States and the politicians who run it will require delicate preparation, handling and execution to maximise the likelihood of a successful outcome.





- EU summits with third countries and other organisations

Your engagement will need to be strategic, whether it's a short term issue or one that needs to be managed for longer.

FTI Consulting's dedicated unit works with governments, ministers and other high profile organisations and individuals to provide bespoke and confidential political communications advice on managing and influencing high profile issues. We have the in-depth knowledge of how to assist business and government clients navigate Europe's corridors of power.

Our team comprises experts who have worked inside the EU institutions as EU Commission cabinet members and spokespersons, as well as national foreign ministry diplomats and spokespersons. Knowing how Brussels and EU capitals work on the inside, we are uniquely positioned to provide support and advice on:



**Political strategy** development



**Communications audits** and action plans



**Relationship building** 



**Developing political** narratives



EU political and institutional insights and training

Exec	cutive briefings
and	outreach



On the ground liaison and support





analysis and briefings



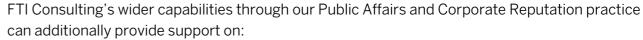
Media outreach. handling and training



Energy

Technology, Media

& Telecomms





Financial

& Taxa

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Services ation	Healthcare		
de	Transport		

## OUR NETWORK

Brussels is

a central piece of the EU's political jigsaw.

National governments and politicians still wield influence which is why any political communications activity should align

with national plans. FTI Consulting has the EU covered with offices in

Berlin, Paris, London, Madrid, Dublin and Brussels and trusted partners in every single EU capital.

WHAT WE DO

We combine experience in public affairs, government relations and communications with deep knowledge of capital markets, economic analysis, and political risk.

We provide clients with expertise to analyse public affairs issues, influence policy, and impact related outcomes.





Advocacy and campaigns



Political risk intelligence and analysis



## **OUR TEAM**

With approximately 650 expert strategic communications consultants located in key markets around the world, we combine global reach with local knowledge to help client management teams and Board of Directors seize opportunities, manage crises, navigate market disruptions, articulate their brand, stake a competitive position, and preserve their permission to operate. Drawing upon our unrivalled depth of industry expertise and interdisciplinary experience and using our broad network of relationships with key influencers, we help clients clarify, persuade and ensure that the right message reaches the right audience at the right time.

We have been in business for more than 30 years and have over 4,600 employees in 28 countries on six continents. We offer a rare combination of geographic presence, competency and relationships.

Our business incorporates five divisions: Strategic Communications, Economic Consulting, Technology, Forensic & Litigation Consulting and Corporate Finance / Restructuring Services.



2017 Named EMEA Public Affairs



2015 Gold SABRE Award Best Campaign Shale Gas Europ



2016 Strategic Communications Consulting irm of the Year in Belgiun



**PUBLICLY TRADED -**

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55 OF FORTUNE 500

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Most Oustanding Strategi unications Advis



**Louise Harvey**, Chair at FTI Consulting Brussels

Louise has run public affairs and strategic communications consultancies in the Netherlands, Belgium and the UK and leads FTI Consulting's Brexit task force. She previously worked for 13 years as a diplomat for the British Foreign Office and was awarded an MVO for services to HM The Oueen. Louise sits on the Board of AmCham EU and is a former President of the British Chamber of Commerce in Belgium. She was awarded an OBE for services to British business in Belgium. Louise is a member of the Advisory Council of Wilton Park, an executive agency of the UK's Foreign and Commonwealth Office.



John has more than twenty years' experience in high-level political and strategic communications as well as journalism. John was EU trade spokesman for Trade Commissioner Karel De Gucht working on issues including TTIP (the EU-US Trade deal), EU-China trade relations, and trade cases at the WTO. Previously he was also an EU foreign affairs spokesman on African affairs, development, and humanitarian aid. John has built-up an important network with media professionals all over the world.



Aled is an accomplished communicator with over 15 years of experience. He is the former spokesman and head of communications at the UK Government's Permanent Representation to the EU in Brussels, where he was responsible for explaining the UK Government's EU policies to journalists in Brussels. Aled knows how the media landscape works and has an extensive network of media contacts in Brussels and London.



Pablo López-Alvarez, Managing Director at FTI Consulting Pablo specializes in EU Public Affairs advice. For the last 15 years he has helped multinationals, governments, and NGOs to navigate the complex EU regulatory and political environment. Pablo is an alternate member of the European Economic and Social Committee and the Vice President of the Spanish Chamber of Commerce in Belgium and Luxembourg.

### John Clancy, Senior Advisor at FTI Consulting (Brussels and Berlin)

### Aled Williams, Senior Director at FTI Consulting

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